



Al Alamiya for Cooperative Insurance Co.

Board of Directors' Report 2017

BOARD OF DIRECTORS' REPORT

The Board of Directors of Al Alamiya For Cooperative Insurance Company (hereinafter referred to as the "Company" or "Al Alamiya") have great pleasure in presenting to our Shareholders the Annual Report for the year ended 31-12-2017 G.

In a year marked by difficult economic and market environment, the Company, owing largely due to its strict adherence to underwriting, pricing and technical standards posted Profits after Zakat of SR 35.90 Million vs SR 38.49 in 2016. This has resulted in a further improvement in the financial position and the reduction of the accumulated losses of the company by 52.79% at the end of 2017

During the year, key regulators such as the Saudi Arabian Monetary Authority ("SAMA") and the Capital Markets Authority ("CMA") took a number steps towards further strengthening the regulatory environment and the corporate governance standards. Al Alamiya on its part and in keeping with its culture of ensuring compliance with regulatory requirements, reviewed and upgraded its compliance frameworks as necessary. The updated Governance Manual (including the Terms of Reference of the Board Committees) was presented to and approved by the General Assembly held on 14 December 2017G.

A. BUSINESS PERFORMANCE AND PLANS FOR THE FUTURE

(i) Principal Activities

The Company is licensed by SAMA to transact insurance and reinsurance business in the Kingdom of Saudi Arabia in the classes of General Insurance, Medical Insurance, and Protection and Savings Insurance.

The split of the activities between the lines of business and the major business segments is as follows (SR in millions):

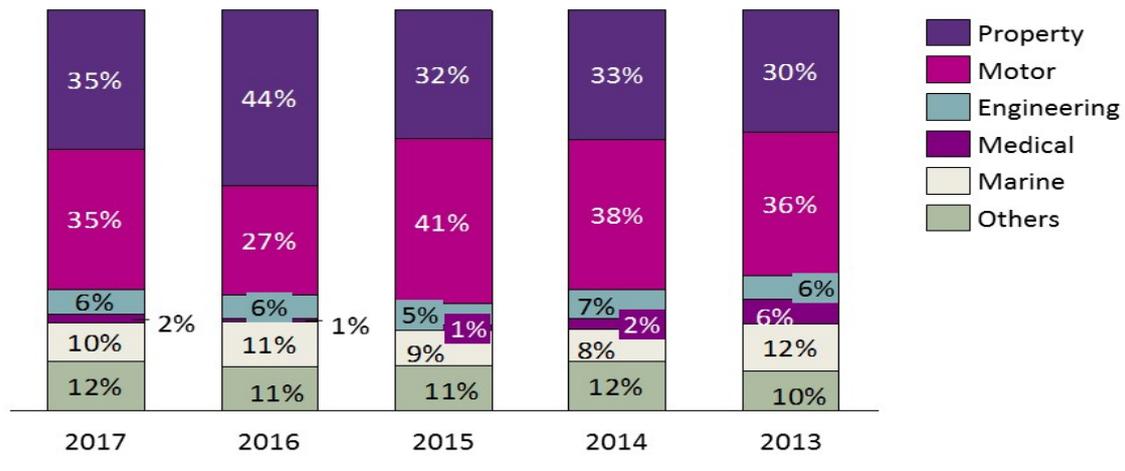
Turnover and contribution to trading results by lines of business SR Million

Description	Year	Property	Motor	Engineering	Medical	Marine	Others	Total
Gross Written Premiums	2017	91.65	91.65	17.02	4.99	26.00	32.06	263.37
	2016	136.19	84.35	18.73	2.36	34.61	34.51	310.75
	2015	128.69	166.58	20.66	5.52	35.59	44.99	402.03
	2014	107.95	125.68	24.96	7.91	27.61	41.09	335.20
	2013	100.43	118.54	19.16	20.81	39.03	32.91	330.88
Net Written Premiums	2017	27.89	89.95	0.70	2.34	10.47	15.00	146.37
	2016	38.26	83.12	2.57	0.88	15.81	19.96	160.60
	2015	47.17	164.43	1.76	2.18	16.99	22.77	255.30
	2014	15.02	123.51	1.53	3.18	11.50	17.00	171.74
	2013	3.13	115.52	1.34	9.49	14.23	16.01	159.72
Net Premiums Earned	2017	32.35	86.00	0.92	1.71	11.41	17.92	150.31
	2016	41.88	122.70	2.66	0.92	16.86	22.28	207.30
	2015	30.56	161.34	1.80	3.63	16.36	21.16	234.85
	2014	6.64	119.35	1.34	5.08	11.58	16.22	160.21
	2013	3.29	110.38	1.71	9.77	14.32	15.56	155.03
Net Underwriting Result*	2017	37.65	31.68	8.34	0.42	17.13	5.34	100.56
	2016	34.86	28.93	4.90	(0.38)	15.00	18.39	101.70
	2015	20.33	43.58	0.94	1.58	10.54	16.89	93.86
	2014	14.57	(8.52)	4.91	(1.18)	8.94	10.11	28.83
	2013	6.91	(7.43)	3.75	2.30	13.08	14.59	33.20
Un-allocated Operating (Expenses)/Income	2017							(55.53)
	2016							(55.27)
	2015							(65.03)
	2014							(57.09)
	2013							(54.86)
Insurance operations' Surplus/(Deficit)	2017							45.03
	2016							46.43
	2015							28.83
	2014							(28.26)
	2013							(21.66)

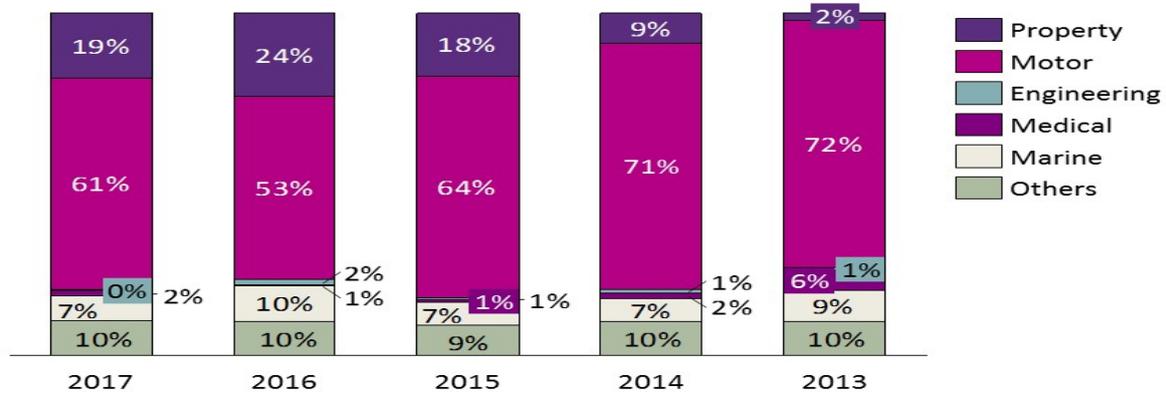
*Net Underwriting Result excludes the unallocated Other Underwriting Expenses.

Lines of Business

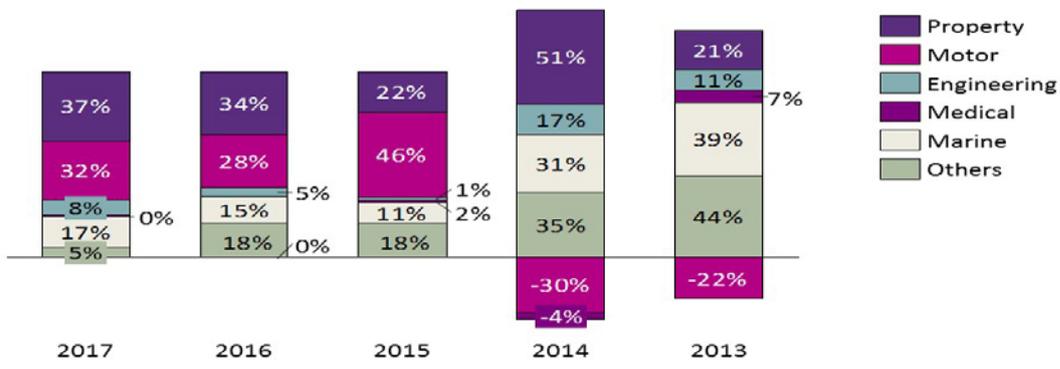
Gross Written Premiums



Net Written Premiums



Net Underwriting Result*



*Net Underwriting Result excludes the unallocated Other Underwriting Expenses.

(ii) Plans for the future***

With the continued challenging economic conditions prevailing in the country, the insurance market is becoming increasingly competitive. At the same time, scale is becoming important for long-term prospects in the insurance industry in the country. The Company will continue to focus efforts on protecting its business profitability, while improving its growth trajectory.

The Company will maintain its focus on three key areas of distribution – Broker Relationships, Key Account Management and Affinity / Bancassurance – to grow its business across retail, SME, commercial and large and complex risks segments. The Company will continue to refine and develop its strategy across these three key areas to pursue profitable business growth across the various business segments.

The Company has developed and nurtured strong relationships with brokers in the market to drive profitable growth in Large and Complex Risks, Commercial and SME segments through the brokers. The Company plans to continue its endeavors to increase engagement with brokers through bespoke propositions and improved service levels, that will make the brokers' dealings with the Company simple, quick and consistent and lead to enhancing the Company's 'share of wallet' with them.

The Company also plans to direct its efforts towards leveraging and extracting increasing value out of its current affinity relationships, whilst looking for opportunities to widen its affinity partnership base by developing and implementing effective propositions and service solutions.

Alongside these activities the Company will continue to maintain its endeavors to effectively service and retain its key accounts.

The external market efforts are underpinned by the persistent focus of the Company to continually develop the skill sets of its people and build a lean and efficient operating environment. The Company plans to continue its efforts to enhance efficiencies across all its business operations, with a view to providing improved services to its business partners and customers, while optimizing the cost base for the Company, and without compromising on any of the strong internal controls in place in the business operations.

**** Note: This report may contain "forward-looking statements" with respect to some of the Company's plans and its expectations relating to its future financial condition, performance and results. By their nature, all forward-looking statements involve risk and uncertainty because they relate to future events and circumstances which are beyond the Company's control, including amongst other things, domestic and global economic business conditions, market-related risks such as fluctuations in interest rates and exchange rates, the policies and actions of regulatory authorities, the impact of competition, inflation, deflation, the timing impact and other uncertainties of future acquisitions or combinations within relevant industries, as well as the impact of tax and other legislation and other regulations in the jurisdictions in which the Company operates. As a result, the Company's actual future financial condition, performance and results may differ materially from the plans, goals and expectations set forth in the Company's forward-looking statements. Neither the Board of Directors nor the Company undertakes any obligation to update any forward-looking statements, save in respect of any requirement under applicable laws or regulations. Nothing in this report should be construed as a profit forecast.*

iii) Summary Statement of Business Results, Assets and Liabilities

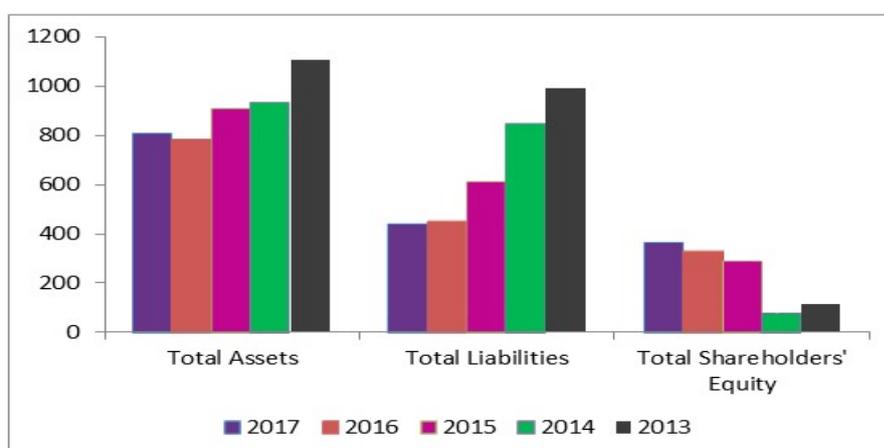
The Company's Statement of Financial Position as at 31-12-2017 G, the Statement of Comprehensive Income for the financial year ended 31-12-2017 G and the Statement of Changes in Shareholders' Equity is shown in the tables below.

Summary Statement of Financial Position as at 31-12-2017 G

	SR Million				
	2017	2016	2015	2014	2013
Insurance Operations' Assets	403.14	411.34	541.25	759.54	931.43
Shareholders' Assets	404.13	372.62	365.76	173.75	173.41
Total Assets	807.27	783.96	907.01	933.29	1,104.84
Insurance Operations' Liabilities	403.14	411.34	541.25	759.54	931.43
Shareholders' Liabilities	37.27	41.66	73.29	90.94	60.30
Total Liabilities	440.41	453.01	614.54	850.48	991.73
Total Shareholders' Equity	366.86	330.96	292.47	82.81	113.11

Key Statement of Financial Position Indicators

SAR Million



Summary Statement of Comprehensive Income - Insurance Operations for the Year Ended 31-12-2017 G

	SR Million				
	2017	2016	2015	2014	2013
Gross Written Premiums	263.37	310.75	402.03	335.20	330.88
Net Written Premiums	146.37	160.60	255.30	171.74	159.72
Net Premiums Earned	150.31	207.30	234.85	160.21	155.03
Net Claims Incurred	(46.62)	(101.70)	(140.01)	(140.82)	(134.96)
Net Underwriting Surplus	99.18	100.12	91.81	27.13	31.68
General & Administrative Expenses	(57.10)	(57.18)	(63.66)	(55.93)	(53.98)
Insurance Operations' Surplus/(Deficit)	45.03	46.43	28.83	(28.26)	(21.66)
Net Surplus at end of the Period After Shareholders' Appropriation	4.50	4.64	2.88	-	-

Summary Statement of Comprehensive Income - Shareholders' Operations for the Year Ended 31-12-2017 G

	SR Million				
	2017	2016	2015	2014	2013
Shareholders' appropriation from insurance operations' Surplus/(Deficit)	40.53	41.78	25.94	(28.26)	(21.66)
Investment income	5.76	6.30	3.10	1.56	1.57
Costs and expenses	1.81	(1.73)	(1.77)	(1.41)	(1.82)
Net Income/(Loss)	44.49	46.35	27.28	(28.11)	(21.91)
Total Comprehensive Income/(Loss) before Zakat	44.31	46.94	26.38	(28.70)	(22.12)
Total Comprehensive Income/(Loss) after Zakat	35.9	38.49	18.80	(30.30)	(24.31)
Basic and Diluted Earning/(Loss) per share (Saudi Riyals)	1.11	1.16	0.69	(0.77)	(1.10)

Summary Statement of Changes in Shareholders' Equity

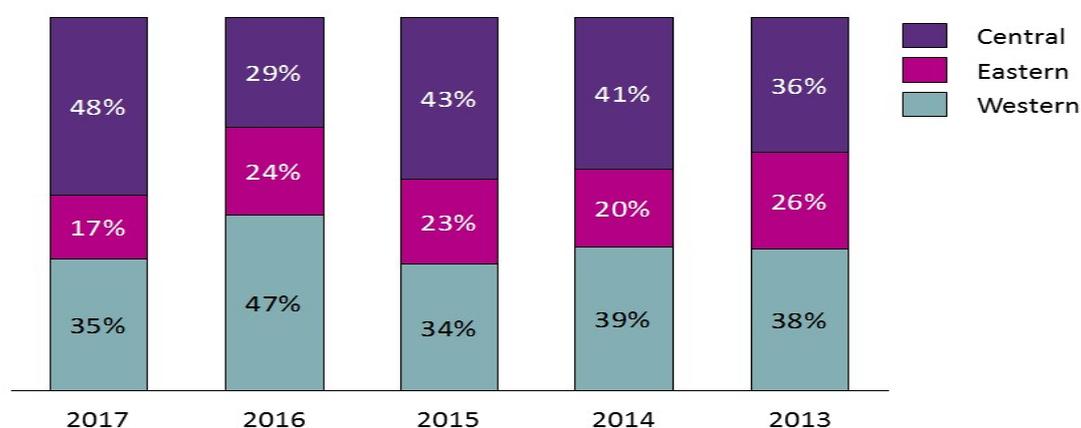
	SR Million				
	2017	2016	2015	2014	2013
Share Capital	400.00	400.00	400.00	200.00	200.00
Accumulated losses	(32.27)	(68.36)	(106.25)	(116.81)	(87.10)
Unrealized (Loss)/Gain on available for sale investments	(0.86)	(0.68)	(1.28)	(0.38)	0.21
Total	366.87	330.96	292.47	82.81	113.11

(iv) Geographical Analysis and Material Variations from Previous Year

a) Geographical Analysis

The Company operates solely within the Kingdom of Saudi Arabia. Geographical details of Gross Written Premiums for the various financial reporting periods for the last 5 years up to 2017 G are given below:

	SR Million				
Gross Written Premiums By Region	2017	2016	2015	2014	2013
Central	125.43	92.05	175.28	134.61	119.01
Eastern	44.59	73.94	90.91	68.54	85.61
Western	93.35	144.76	135.84	132.05	126.26
Total KSA	263.37	310.75	402.03	335.20	330.88



The Company does not have any subsidiaries in any jurisdiction.

b) Highlights of Variances in Operating Results

The information presented in the above tables cover the most recent five reporting periods. The analysis below explains the differences in the operating results of the year ended 31-12-2017 G and the prior year (i.e. year ended 31-12-2016 G). As there has been no forecast published by the company relating to the period from 01-01-2017 G to 31-12-2017, no comparison is made between actual results and forecast.

The Company's Gross Written Premiums are SR 263.37 Million in 2017 compared to SR 310.75 Million in 2016. Motor and Medical portfolios witnessed growth during 2017. Other portfolios have lower premium compared to 2016. The major decrease is in property and marine portfolios of SR 44.54 Million and SR 8.6 Million respectively, which is in part due to high competition in the market given the current economic condition. The decrease in Gross Written Premiums has resulted in lower Net Written Premium and Net Earned Premium which decreased by 8.86% and 27.5% respectively compared to 2016.

In response to the challenging economic conditions experienced in 2017, the Company took an approach of strong adherence to its underwriting, risk selection standards, and pricing policies to secure profitability. As a result, whilst the Gross Written Premiums were lower in 2017, Net Claims Incurred decreased by 54.16% from SR (101.70) Million in 2016 to SR (46.62) Million in 2017.

The Net Underwriting Surplus decreased by 0.95% from SR 100.12 Million in 2016 to SR 99.18 Million in 2017.

Policyholders' investment income of SR 2.94 Million in 2017 is generally in line with SR 3.06 Million.

General and administrative expenses under Insurance Operations decreased by 0.14% from SR (57.18) Million in 2016 to SR (57.10) Million in 2017. This decrease in general and administrative expenses is attributed to efficiency measures and cost control actions taken by the Company.

The Insurance Operations' results for 2017 is a Surplus of SR 45.03 Million compared to SR 46.43 Million in 2016. The Surplus is mainly due to improved performance in property and motor classes. The decrease in the profit for the period compared with the same period of the previous year is due to lower net premium earned, higher policy acquisition costs and marginally lower investment income. This decrease in profit is partly offset by lower net claims incurred, higher reinsurance commission income and lower general and administration expenses.

Shareholders' investment income decreased from SR 6.30 Million in 2016 to SR 5.76 Million in 2017 due to decreased returns on investments and decreased average yield in the market.

The Total Comprehensive income for 2017 is SR 44.31 Million compared to SR 46.94 Million in 2016.

(v) Basis of Reporting

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and the provisions of the Companies Law. The basis of presentation of the financial statements and the significant accounting policies are explained in greater detail under Notes 2, 3 and 4 of the Notes to the Financial Statements.

(vi) Dividend Policy

The Company intends to pay annual dividends on the Shares based on the level of required capital to support the Company's operations. However, the Company gives no assurance that any dividend will actually be paid thereafter, nor does it give any assurance as to the amount which will be paid in any given year.

In accordance with Article 44 of the By-Laws of the Company, 10% of the net surplus from Policyholders' operations shall be distributed to the Policyholders, and the balance of 90% shall be carried forward to the Shareholders' Income Statement.

From time to time, dividends will be paid to the Shareholders from the net profits subject to the following limitations contained in Article 45 of the By-Laws and Article 70 of the SAMA Implementing Regulation for the Law on Supervision of Cooperative Insurance Companies:

1. the decreed Zakat and income tax shall be set aside;
2. 20 percent of the net profits shall be allocated to form the statutory reserve. The ordinary General Assembly may discontinue this allocation when the said reserve reaches one hundred percent of the Company's paid-up capital;
3. the ordinary General Assembly may, at the recommendation of the Board, set aside a specific percentage of the annual net profits to build up additional reserves allocated for a specific purpose or purposes as determined by the General Assembly;
4. the balance shall be distributed as a first payment in the amount of at least five percent of paid-up capital to the Shareholders;
5. the remaining balance shall be distributed to the Shareholders as a share in the profits or to be transferred to the retained profits account; and
6. the Board may issue a decision to distribute periodical profits to be deducted from annual profits specified in paragraph 4 above in accordance with the rules and regulations issued by the competent authorities.

Any declaration of dividends will be dependent upon the Company's earnings, its financial condition, the condition of the markets, the general economic climate and other factors, including the Company's analysis of investment opportunities and reinvestment needs, cash and capital requirements, business prospects, as well as other legal and regulatory considerations.

The Company shall immediately inform the public and the Capital Market Authority (the "CMA") of any resolutions or recommendations for distribution of profit. Any profits so proposed for distribution shall be paid to the Shareholders at the place and time specified by the Board pursuant to the instructions issued by the Ministry of Commerce & Industry and subject to SAMA written approval.

(vii) Risks Facing the Company

The Company has established a risk management framework to effectively manage the various risks facing the Company. For this purpose, the company has adopted the concept of three lines of defense involving all levels in the organization in the management of the risks as follows:

1st line of defense: this involves all the business units who are directly responsible for the management of the risks the company faces. They are required to implement the necessary controls and the 1st line assurance processes (which include reporting and reviews);

2nd line of defense: this includes the control functions which are Risk Management and Compliance. Risk Management is responsible to ensure that the controls and assurances processes around all types of risks are being effectively implemented by the 1st line of defense. This is done through specific reporting on the various types of risks. Compliance function is responsible for the management and oversight of the regulatory and reputational risks through the development of a dedicated annual strategy and program for the purpose. The compliance function is fully independent from the management and reports to the Audit Committee of the company.

3rd line of defense: this line is managed by the Internal Audit Department which provides independent assurance over the effectiveness of the control system to the Audit Committee of the company.

The company has also set up a Risk Committee reporting to the Board of Directors and chaired by a non-executive Board Member. The Committee is responsible for the oversight of all the risk management arrangements of the company. All risks faced by the company are discussed within this forum and actions are defined and agreed on how to mitigate those.

The 2nd line and 3rd line of defense present their reports to the Audit Committee on a quarterly basis.

The company has also developed:

- 1- A Risk Appetite approved by the Board of Directors which sets risk indicators and limits against all the risks and compliance with this is reported on a quarterly basis to the Risk and Audit Committees.
- 2- A set of policies that have been implemented across the business and meant to manage the risks throughout the organization.
- 3- A delegated authorities framework which aims to clearly define the financial, operational and technical approval processes and limits.

The risks faced by the Company can be categorized as follows:

a) Financial risk:

The Company's principal financial instruments are receivables arising from insurance and reinsurance contracts, cash and cash equivalents, deposits with banks and investments in bonds and Sukuks. The Company does not enter into derivative transactions.

1. Credit risk: The Company seeks to limit credit risk with respective counter parties (i.e. customers, intermediaries and reinsurers) through a structured credit policy which defines the parameters for setting counter party credit limits as well as for the selection of reinsurance counter parties.
2. Liquidity risk: Liquidity requirements are monitored on a regular basis and action taken to ensure that sufficient liquid funds are available to meet current and future commitments as and when they arise.
3. Market price risk: The Company limits market price risk through a conservative investment policy.
4. Investment rate risk: The Company limits investment rate risk by monitoring changes in investment rates in which its cash and investments are denominated.
5. Foreign currency risk: The Company does not have any significant foreign currency risk due to the limited transactions in foreign currencies.

b) Strategic risk:

Strategic risk is actively managed through a structured process of setting and reviewing the strategic direction of the Company, based on a careful study of the macroeconomic environment, developments in the insurance market, competitor analysis and the Company's own evaluation of its risk appetite. The Company also benefits from inputs on global perspectives that it receives from RSA Group.

c) Operational risk:

Significant resources are devoted to maintaining an efficient and effective operating environment through deployment of modern technology and a policy framework that addresses areas such as corporate responsibility, business ethics, and code of conduct. The Company's Executive Team actively oversees aggregate operational risk exposure and presents reports to the Audit Committee and the Board.

d) Regulatory risk:

The Company has appointed a Compliance Officer with an appropriate level of independence, reporting into the Audit Committee. A comprehensive framework has been put in place to manage regulatory risks and to ensure compliance with applicable regulatory requirements and to track and monitor regulatory changes and enable the Company to remain compliant with regulatory changes as well as the necessary transparency in the related reporting to the Board of Directors.

e) Insurance risk:

The Company's portfolio of business is 'short tail' in nature. The Company adopts a policy of pricing its risks based on technical factors and also coordinates with the RSA Group on technical aspects as and when it deems required. It also undertakes a periodic review of all of its key portfolios under the different lines of business to assess their performance and take corrective action where required. The Company also has a clearly stated risk appetite and closely monitors its aggregate risk exposures. It has put in place appropriate reinsurance arrangements to manage the potential impact of large claims and catastrophe.

f) Reputational risk:

The company has put in place measures to proactively manage the reputational risk with key focus on serving customers and brokers well.

B. SHARES, CONTRACTUALLY BASED SECURITIES, SUBSCRIPTION RIGHTS, DEBT INSTRUMENTS

i) Interest in a class of voting Shares held by persons (other than Issuer's Directors, Senior Executives and their spouses and minor children)

There is no individual person who has more than 5% interest in a class of voting Shares of the Company.

The significant (non-individual) shareholders and their ownership in the Company are as follows

Royal & Sun Alliance Insurance (Middle East) BSC (c)	50.07%
Riyad Bank	19.92%

ii) Interest, contractually based securities and subscription rights of the Company's Directors, Senior Executives and their spouses and minor children in the shares or debt instruments of the Company or any of its Subsidiaries.

Name of Beneficiary	Beginning of the Year		End of the year		Net Change		Change Percentage	
	Number of Shares	Debt Instruments	Number of Shares	Debt Instruments	Shares	Debt Instruments	Shares	Debt Instruments
Ali Husein Alireza	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Dr. Mohammed Al-Blehed	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Khaled Al Hamdan #	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Ossama Bukhari	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Khalid Allagany	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Christopher Dooley	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Lloyd East	1,000	Nil	1,000	Nil	Nil	Nil	Nil	Nil
Khalid Hariry	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Matthew Hotson	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Dr. Saleh Al Shinifi *	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil

* Dr. Saleh Al Shinifi was appointed to the Board on 28-11-2017G.

Khalid Al Hamdan resigned from the Board during the year with effect from 27-11-2017G.

The above Shares were allotted to the Directors in line with the earlier By-Laws of the Company, which required that members of the Board shall own Shares of the face value of SR. 10,000, which are non-negotiable. In the updated By-Laws this requirement has been removed and the Company has confirmed with Tadawul that the requirement no longer applies and is making arrangements to release the shares as shown above from the respective directors.

None of the spouses or minor children of the Members of the Board of Directors have any interest in the shares of the company. Also, none of the Senior Executives, their spouses or minor children have any interest in the Shares of the Company.

The Company does not have any debt instruments or contractually based securities that it has issued, nor does the Company have any subsidiaries operating inside or outside the Kingdom of Saudi Arabia.

iii) Borrowings, Issue/ Redemption of Securities

The Company has neither borrowed any funds nor has it issued any convertible or redeemable debt instruments, contractually based securities, warrants or any other rights of a similar nature. It has also not made any repayment of any loan or redeemed or converted any redeemable or convertible debt instruments during the period and does not have any outstanding loans or redeemable or convertible debt instruments or contractually based securities or warrants or any other rights of a similar nature as at the end of the period.

C. RELATED PARTY TRANSACTIONS

Transactions with the RSA Group

- Intellectual Property Agreement

The intellectual property agreement has been signed with RSA Group and been renewed on 11/03/2014G. The duration of the agreement is not defined and is dependent on the shareholding of RSA Group in Al Alamiya through Royal & Sun Alliance Middle East. During the period from 01-01-2017G to 31-12-2017G the Company had incurred a total charge of SR 30,100 in its Statement of Shareholders' Comprehensive Income towards branding fees payable to RSA Insurance Group plc.

- **Reinsurance Agreements**

The Company made reinsurance arrangements on market terms with RSA Insurance Group plc., through the signature of reinsurance treaties which started on 01-01-2017 G ending 31-12-2017 G. Based on these reinsurance contracts, the company has ceded SR 24.74m representing Reinsurance premiums and earned Reinsurance commission income of SR 13.39m.

- **Technical Services Agreement**

The Company has entered into a Technical Services Agreement with the RSA Insurance Group Plc which has been approved by SAMA and renewed on 21/09/2014G for a period of five years. Through this agreement, RSA Insurance Group Plc provides technical services to the company. During the period from 01-01-2017 to 31-12-2017G, the company incurred a charge of SR 5.14m in its Statement of Insurance Operations for technical services received in various areas of the business under the above mentioned Technical Services agreement.

RSA Insurance Group plc is a related party to Al Alamiya through one of its major shareholders, Royal & Sun Alliance Insurance (Middle East) B.S.C (c) and the following members on the Board represent Royal & Sun Alliance Insurance (Middle East) B.S.C (c) on the Board of Directors of the company:

- Matthew Hotson
- Lloyd East
- Christopher Dooley
- Khalid Allagany

Transactions with Riyadh Bank and its Subsidiaries

Transactions with Riyadh Bank

- **Insurance contracts**

During the period 01-01-2017 to 31-12-2017 G the Company entered into annual Insurance Contracts on market terms with one of its shareholders, Riyadh Bank, covering insurance of the Motor Leasing Program and Bankers Blanket Bond insurance with a total amount of SR 20 Million representing Gross Written Premiums, details of which are as follows:

SR

Description of Contract	Line of Business	Date of Contract	Gross Written Premiums
Insurance	Motor	A number of insurance policies issued from 01-11-2017 to 31-12-2017G as per insurance policy renewed on 01/11/2017 for a period of one year and expires on 30-10-2018G. Adjustment to insurance policies issued during 2015 relating to as part of the insurance agreement signed with Riyadh bank on 01/01/2015G ended on 31/12/2015G	16,774,718
Insurance	General Accident (Bankers Blanket Bond)	Annual Policy renewed on 07-07-2017 for a period of one year.	3,227,680
Total			20,002,398

Transactions with the subsidiaries of Riyadh Bank

- **Insurance contracts through Riyadh Company for Insurance Agency**

The Company has entered into an agency agreement with Riyadh Company for Insurance Agency (a subsidiary of Riyadh Bank) on 29/07/2013G to market and sell the company's insurance products. A total gross written premium of SR 20.48 Million has been realized through this channel during the period 01-01-2017 to 31-12-2017G and SR 2.89 Million of commissions has been earned by the Agency, as follows:

SR

Description of Contract	Line of Business	Date of Contract	Customer	Gross Written Premiums	Commission Earned by Agency
Insurance	General Accident (Group Life)	A number of insurance policies issued from 01-05-2017 to 31-12-2017G as per insurance policy renewed on 01/05/2017 for a period of one year and expires on 30-04-2018G.	Riyadh Bank mortgage scheme	14,896,725	2,234,509
Insurance	Property	A number of insurance policies issued from 01-05-2017 to 31-12-2017G	Riyadh Bank mortgage scheme	3,161,101	474,165

		as per insurance policy renewed on 01/05/2017G for a period of one year and expires on 30-04-2018G.			
Insurance	Marine	The agency contract has been signed on 29-07-2013G. A number of insurance policies issued from 01-01-2017G to 31-12-2017G	Customers of Riyad Company for Insurance Agency	2,424,045	181,139
Total				20,481,871	2,889,813

Riyad Bank is one of the main shareholders in the Company holding 19.92% of the shares in the Company. The following members on the Board represent Riyad bank:

- Khalid Hariry
- Ossama Bukhari

Transactions with Board Members and Top Executives

– Insurance contracts

During the reporting period the Company entered into Insurance Contracts at arm's length and on market terms directly or with business establishments having direct interest of the Company's Board of Directors, the CEO and CFO, the details of which are below:

SR

Name	Position	Name of Establishment	Line of Business	Period From / To	Gross Written Premiums for the period
Dr. Mohammed Al-Blehed	Director	Seder Group	Property	01-November-2017 to 31-October-2018	151,963
Khalid Allagany	Managing Director and CEO	N/A	Motor	20- November-2017 to 19-November-2018	13,315
Khalid Allagany	Managing Director and CEO	N/A	Motor	24- October-2017 to 23-October-2018	558
Ossama Bukhari	Director	N/A	Motor	27-August-2017 to 26-August-2018	12,201
Ossama Bukhari	Director	N/A	Motor	12-March-2017 to 11-March-2018	7,096
Fadi Aboul Hosn	Chief Financial Officer	N/A	Motor	06-May-2017 to 05-May-2018 and Geographical extensions on prior year policy	2,476

Besides the above there were no transactions or contracts entered into by the Company pertaining to its operations and activities related thereto, in which Directors or the Chief Executive Officer, Chief Financial Officer or any associate had a material interest..

D. OUTSTANDING STATUTORY DUES AND PAYMENTS MADE TO GOVERNMENT AUTHORITIES

i) The Company does not have any outstanding statutory dues as on 31-12-2017 G, except for the following:

SR

Description	31-12-2017	31-12-2016
GOSI for the month of December 2017 *	238,553	205,494
SAMA Supervision Fees payable for Q4 2017 **	358,742	436,893
CCHI Supervision Fees payable Q4 2017 **	5,950	7,140
Department of Zakat & Income Tax – Towards withholding tax ***	11,605	41,913
Zakat & Income Tax (Provision)****	8,403,981	8,453,270
Total	9,018,831	9,144,710

* GOSI payable is part of the other accrued expenses in Note 14 to the financial statements

** SAMA and CCHI supervision fees are part of Accrued supervision fees in Note 14 of the financial statements.

***Withholding tax payable is included in the Accrued Withholding Tax amount in Note 14 to the financial statements. In addition to this balance there are other withholding tax provisions which are not yet due for payment and have been accrued in the financial statements.

**** Zakat & Income Tax provision is shown above for the years 2017 and 2016 standalone liability recorded in the financial statements of the Company (Please refer to note 16(d) to the financial statements). The total provision in respect of Zakat and Income tax is for a total amount of SR 31,054,861 at the end of 2017 and SR 25,516,159 at the end of 2016 (Please refer to note 16(d) to the financial statements)

ii) Statement of Payments made to Government Authorities during the period from 01-01-2017 to 31-12-2017 G

SR

	2017	2016
Department of Zakat & Income Tax	1,342,690	1,529,972
GOSI	2,738,013	2,066,900
Ministry of Interior, Labor Office, Chamber of Commerce, Municipality, SAGIA	235,635	133,961
SAMA Supervision Fees quarterly payments	1,314,240	1,556,411
CMA payments - Fines	50,000	40,000
CCHI License Renewal payments	50,000	150,000
CCHI Supervision Fees payments	50,110	71,656
Total	5,780,688	5,548,900

E. EMPLOYEE BENEFITS

The Company did not make any investments or set up any reserves for the benefit of the employees other than those required for payment of performance bonus and end of service benefits in the normal course of business

F. STATEMENTS

- i) The Company has maintained proper books of accounts.
- ii) The system of internal control is sound in design and has been effectively implemented.
- iii) There are no significant doubts concerning the ability of the Company to continue as a going concern.

G. EXTERNAL AUDITORS' REPORT

The external auditors have issued an unqualified opinion and their report did not contain any reservation on the financial statements. In their audit report they stated that, in their opinion, the financial statements taken as a whole:

- Presents fairly, in all material respects, the financial position of the Company as at 31 December 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as modified by the Saudi Arabian Monetary Authority (SAMA) for the accounting of zakat and income tax;
- Based on the information that has been made available to them, nothing has come to their attention that causes them to believe that the Company is not in compliance, in all material respects, with the applicable requirements of the Regulations for Companies, and the By-laws in so far as they affect the preparation and presentation of the financial statements;
- The key Audit Matter which were of most significance to their audit of the financial statements was the outstanding claims due to significance of the amount involved and the exercise of significant judgment by management in the process for determination of outstanding claims.

H. CONTINUATION OF EXTERNAL AUDITORS

The Board has accepted all of the recommendations of the Audit Committee relating to the appointment, and determination of the remuneration of the external auditors.

The Board of Directors has not recommended that the external auditors should be changed before their current term elapses.

The Board shall consider the appointment of external auditors for 2018 and make recommendations to the Shareholders for consideration at the Annual General Assembly Meeting.

I. CORPORATE GOVERNANCE

i) Compliance with Rules and Regulations

a. Compliance with the Corporate Governance Regulations Issued by the CMA

During the year the Company took a number of steps to comply with the provisions of the new Corporate Governance Regulations issued by the CMA, which amongst other included

- Aligning the memberships of the Audit Committee, the risk Committee and the Nomination and Remuneration Committee to conform to the requirements of the regulations.
- Making updates to the Company's Board Governance Manual and the Terms of Reference of the board Committees to reflect these changes and presenting the same to the Shareholders for approval at an Ordinary General Assembly Meeting
- Making updates to the remuneration policy for the Board of Directors, its committees, and senior management

The Company is undertaking a review of its website to assess the enhancements to be made to publish the information required under the regulations in respect of the following

- Article 8 (a) - information about the nominees for the membership of the Board which shall include the nominees' experience, qualifications, skills and their previous and current jobs
- and memberships.
- Article 13 (d) - The date, place and agenda of the General Assembly Meetings
- Article 14 (c) - information related to the items of the General Assembly's agenda
- Article 68 - publishing the nomination announcement
- Article 89 (3) – Ongoing disclosures
- Article 91 – Audit Committee's report

The Company will ensure these disclosures are made on its website when applicable, such as when opening nominations for board members, holding a general assembly, and with respect to on-going disclosures.

The Managing Director and CFO typically attend the General Assembly Meetings of the Company and take note of suggestions and remarks by the Shareholders on the Company and its performance.

Subject to the above, the Company Complies with the provisions of the CMA's Corporate Governance Regulations that take effect on 31-12-2017G.

Numbers of company's requests of shareholders records, dates and reasons thereof:

Number	Date	Reason
1	2017/05/22	AGM
2	2017/07/18	To be used for BOD report
3	2017/09/13	To be used for BOD report
4	2017/06/05	For Company usage
5	2017/04/17	To be used for BOD report
6	2017/11/20	To be used for BOD report

b. Compliance with the Corporate Governance Regulations Issued by SAMA

In 2015 SAMA issued the Corporate Governance Regulations for Insurance and/ or Reinsurance Companies. The Company carried out an assessment of compliance against these new regulations and took the necessary steps to achieve compliance with the regulations which amongst other included the review and update of its Governance Manual, the reconstitution of its Audit Committee and changes to the memberships of other Board committees.

ii) Board of Directors

Composition of the Board of Directors

The Company's By-Laws provide that the Company shall be managed by a Board of Directors consisting of nine (9) members appointed by the ordinary General Assembly for a term not exceeding three years.

During the period from 01-01-2017G up to 31-12-2017 G the following changes took place:

- Resignation of Khalid Hamdan on 27-11-2017G
- Appointment of Dr. Saleh Al Shinifi on 28-11-2017G

The position of membership of the Board, following the above change is as follows:

	Name of Director	Position	Classification
1.	Ali Husein Alireza	Chairman	Independent Director
2.	Dr. Mohammed Al-Blehed	Vice Chairman	Independent Director
3.	Dr. Saleh Al Shinifi *	Director	Independent Director
4.	Khalid Hariry	Director	Non-Executive Director, Riyad Bank Nominee
5.	Ossama Bukhari	Director	Non-Executive Director, Riyad Bank Nominee
6.	Matthew Hotson	Director	Non-Executive Director, RSA Nominee **
7.	Christopher Dooley	Director	Non-Executive Director , RSA nominee **
8	Lloyd East	Director	Non-Executive Director , RSA nominee **
9.	Khalid Allagany	Managing Director	Executive Director, RSA Nominee **
10.	Khalid Hamdan#	Director	Independent Director

* Dr. Saleh Al Shinifi was appointed to the Board on 28-11-2017 G
 ** RSA means Royal & Sun Alliance Insurance (Middle East) B.S.C (c)
 # Khalid Hamdan resigned from the board on 27-11-2017G

All the above changes have been notified to the regulators as required under regulation

Name(s) of Joint Stock Company(s) in which Members of the Company's Board of Directors act as a Member of the Board of Directors.

Name of Director	Board or other positions held in other Company(s) inside or outside KSA	Position	Entity Type / Domicile
Ali Husein Alireza	Haji Husein Alireza & Co Ltd	Managing Director	Limited Liability Company, KSA
	SAMBA Financial Group	Board Member	Saudi Listed Joint Stock Company, KSA
	Arabian Petroleum Supply Co	Board Member	Closed Joint Stock Company, KSA
	Gulf One Investment Bank BSC(c),	Chairman of the Board	Closed Joint Stock Company, Bahrain
	Al Wasilah Rent A Car Co. Ltd	Chairman of the Board	Limited Liability Company, KSA
	National Computer Systems Company, KSA	Chairman of the Board	Limited Liability Company, KSA
Dr. Mohammed Al-Blehed	Seder Group	Vice-Chairman and Chief Executive Officer	Limited Liability Company, KSA
Dr. Saleh Al Shinifi	SAFAH Foundation	Secretary General & Member Board of Director	Insurance Company
	National Commercial Bank	Member, Audit Committee	Saudi Listed Joint Stock Company, KSA
	Altayar group	Member, Audit Committee	Listed Company
	SAR Company	Member, Audit Committee	Saudi Listed Joint Stock Company, KSA
Ossama Bukhari	Ajil Financial Services Company	Vice Chairman	Closed Joint Stock Company
	Riyad Bank	Executive Vice President - Corporate Banking Division	Saudi Listed Joint Stock Company, KSA
Khalid Hariry	Riyad Company for Insurance Agency	Board member	Limited Liability Company owned by Riyad Bank
	Riyad Bank	Senior Vice President, Head of Customers and Products Management	Saudi Listed Joint Stock Company, KSA
Lloyd East	Royal & Sun Alliance Insurance (Middle East) BSC (c)	Board Member and member of Nomination & Remuneration Committee	Closed Joint Stock Company, Bahrain
	Al Ahlia Insurance CO, SAOG	Chief Executive Officer	Listed Joint Stock Company, Oman
	Omani Unified Bureau for the Orange Card SAOC	Vice Chairman – Board and Chairman of Executive Committee	Omani Closed Joint Stock Company
Christopher Dooley	Royal & Sun Alliance Insurance (Middle East) BSC (c)	Managing Director and member of Investment Committee	Closed Joint Stock Company, Bahrain
	Al Ahlia Insurance CO, SAOG	Chairman of the Board of Directors	Listed Joint Stock Company, Oman
Matthew Hotson	RSA Insurance Group, UK	Chief Financial Officer, UK and International	Plc Company, UK
	Royal & Sun Alliance Insurance (Middle East) BSC (c)	Board Member and member of Audit & Risk Committee	Closed Joint Stock Company, Bahrain

	Al Ahlia Insurance CO, SAOG	Board Member and member of Audit Committee, Chairman of Nomination Remuneration & Investment Committee	Listed Joint Stock Company, Oman
Khalid Allagany	Al Alamiya For Cooperative Insurance co	Chief Executive Officer	Saudi Listed Joint Stock Company, KSA

Functions

The Board is responsible for the direction and oversight of the Company on behalf of the Shareholders and is accountable to them for all aspects of the Company's business. It is the Board's responsibility to adopt strategic plans, monitor operational performance, ensure that an effective risk management strategy is in place and all applicable legislation and regulation is complied with. The Board operates the following Board Committees to assist in discharging its duties:

- the Executive Committee;
- the Investment Committee;
- the Disclosure Committee;
- the Audit Committee;
- the Risk Committee and
- the Nomination & Remuneration Committee.

The Company is committed to implementing a sound corporate governance framework through which the objectives of the Company are set and the means of attaining these objectives and monitoring performance is determined. To achieve this, the Company operates within a set of corporate governance principles which, together with the roles and responsibilities of the Board are set out in the form of a Board Governance Manual.

Chairman and Managing Director

The division of responsibilities between the Chairman and the Managing Director are clearly defined by the Board and are in compliance with applicable laws and regulations in the Kingdom of Saudi Arabia. The Chairman has no involvement in the day-to-day management of the Company or its business, whereas the Managing Director has direct responsibility for the management of the Company.

Meetings

During the financial year 2017 the Board of Directors held 4 meetings. The attendance at these meetings has been as follows:

	Date of Meeting				Remarks
	14-03-2017G	23-05-2017G	02-10-2017G	12-12-2017G	
Ali Hussein Alireza	Y	Y	Y	Y	
Dr. Mohammed Al-Blehed	Y	Y	Y	Y	
Khaled Al Hamdan #	Y	N	Y	NA	Resigned on 27-11-2017G
Osama Bukhari	Y	Y	N	N	Appointed Khalid Hariry as Proxy on 02-10-2017G and Dr. Al-Blehed as proxy on 12-12-2017G
Khalid Hariry	Y	Y	Y	Y	
Christopher Dooley	Y	Y	N	Y	Appointed Khalid Allagany as proxy on 02-10-2017G
Khalid Allagany	Y	Y	Y	Y	
Lloyd East	Y	Y	Y	Y	
Matthew Hotson	Y	Y	N	N	Appointed Lloyd East as proxy on 02-10-2017G and 12-12-2017G
Dr. Saleh Al Shinifi *	NA	NA	NA	N	Was appointed with effect from 28-11-2017G.

Y – Attended in person

N – Did not attend

NA – Had either resigned or was not appointed at that time.

* Appointed during the period

Resigned during the period

Since the inception of the Company, the Board has also put in place a process of holding telephone conference meetings, for management to present to the board members the Interim and annual financial statements for approval, in accordance with the regulatory time lines as well as the approval of the Board of Directors Report. During the year 2017, five such telephone conference meetings were held as follows;

	Date of Meeting					Remarks
	15-01-17G	21-02-17G	02-05-17	26-07-17G	26-10-17G	
Ali Hussein Alireza	Y	Y	Y	Y	Y	
Dr. Mohammed Al-Blehed	Y	Y	Y	N	Y	
Khaled Al Hamdan #	Y	Y	N	Y	N	Proxy to Chairman on 26-10-2017 Resigned on 27-11-2017G

Osama Bukhari	Y	Y	Y	Y	Y	
Christopher Dooley	Y	N	Y	N	Y	Proxy to Lloyd East 21-02-2017 and 26-07-2017
Khalid Allagany	Y	Y	Y	Y	Y	
Lloyd East	Y	Y	Y	Y	Y	
Khalid Hariry	Y	Y	Y	Y	Y	
Matthew Hotson	N	Y	Y	Y	Y	
Dr. Saleh Al Shinifi *	NA	NA	NA	NA	NA	Was appointed with effect from 28-11-2017G.

Y – Attended in person

N – Did not attend

NA – Had either resigned or was not appointed at that time.

* Appointed during the period

Board & Committee's Performance Assessment

The Board in conjunction with the Nomination & Remuneration Committee has put in place a two-stage process for the review of the performance of the performance of the board. In stage-1, the board secretary circulates a questionnaire to the members inviting them to provide their responses to a range of parameters covering the board's constitution, structure, activities and performance. These responses are summarized by the board secretary and presented to the Nomination & Remuneration Committee. The Chairman of the Committee then provides an update to the board on the self-assessment responses of the board members highlighting key observations as applicable. Stage-2 involved the Chairman having confidential one to one discussions with other members of the board which provide two-way platform for providing feed back to the respective members on their performance and contributions and also receiving suggestions and feedback from them.

The board Committees at the end of each year carry out a discussion based self-assessment, facilitated by the secretary, against their respective duties as set out in the Committee's terms of reference. The conclusions are captured in the form of a memo from the Committee Chairman and shared with the Nomination & Remuneration Committee and the board.

The Company plans to commission an independent review by an appropriate external body in 2018. No such review was carried out in 2017.

iii) Shareholder Meetings

During the financial year 2017 the Company held three (3) shareholder general assembly meetings as below.

At these meetings, the Company took all the necessary steps to provide the Shareholders the opportunity to exercise their rights, raise questions or clarifications and provide suggestions or remarks to the board members. Following these meetings, the Company uploaded the minutes of the meetings as required on Tadawul and the Chairman shared with other board members any suggestions or remarks received from or made by the shareholders.

The dates and attendance by board members at these meetings were as follows

Date	Type of Meeting	Attendance by Board Members
22-05-2017G	Annual General Assembly & Extraordinary General Assembly	<ul style="list-style-type: none"> – Khalid Allagany – Khalid Hariri – Dr. Mohammed Al-Blehed – Chris Dooley
14-12-2017G	Ordinary General assembly	<ul style="list-style-type: none"> – Khalid Allagany – Khalid Hariri

iii) Board Committees:

Executive Committee:

a. Composition

The Executive Committee shall comprise of a minimum of three and a maximum of five members. The current composition of the committee is as follows:

Name Designation	Designation	Role in Committee
Khalid Allagany	Managing Director and Chief Executive Officer	Chairman
Fadi Aboul Hosn	Chief Financial Officer	Member
Ahmed Khalifa	Technical Director	Member
SR Shashidhar	Strategy & Change Director	Member

b. Functions

The purpose of the committee is to assist the Chief Executive Officer in the performance of his duties, including:

- the development and implementation of strategy, operational plans, policies, procedures and budgets;
- the monitoring of operating and financial performance;
- the assessment and control of risk;

- the prioritization and allocation of resources; and
- monitoring competitive forces in each area of operation.

c. Meetings

The Committee held six meetings during the period from 01-01-2017 up to 31-12-2017 G. The dates of the meetings and the attendance were as follows

	Date of Meeting						Remarks
	09-03-17G	15-08-17G	17-09-17G	25-10-17G	15-11-17G	10-12-17G	
Khalid Allagany	Y	Y	Y	Y	Y	Y	
Fadi Aboul Hosn	Y	Y	Y	Y	Y	Y	
Ahmed Khalifa	Y	N	Y	Y	Y	Y	
SR Shashidhar	Y	Y	Y	Y	Y	Y	

Y – Attended in person

N – Did not attend

NA – Had either resigned or was not appointed at that time

Investment Committee:

a. Composition

The Investment Committee shall comprise of a minimum of three and a maximum of five members. The current composition of the committee is as follows:

Name	Designation	Role in Committee
Ali Husein Alireza	Chairman of the Board	Chairman
Khalid Allagany	Managing Director and Chief Executive Officer	Member
Khalid Hariry	Non-Executive Director, Riyad Bank Representative	Member

b. Functions

The purpose of the committee is to manage all aspects of the investment assets held by the Company subject to adherence to the terms of the Investment Directives and the Committee Dealing Limits and in line with the applicable laws of the Kingdom of Saudi Arabia.

c. Meetings

The Committee held four meetings during the period from 01-01-2017 up to 31-12-2017 G. The dates of the meetings and the attendance were as follows

	Date of Meeting				Remarks
	12-03-17G	21-05-17G	01-10-17G	11-12-17G	
Ali Husein Alireza	Y	Y	Y	Y	
Khalid Allagany	Y	Y	Y	Y	
Khalid Hariry	Y	Y	Y	Y	

Y – Attended in person

N – Did not attend

NA – Had either resigned or was not appointed at that time

Disclosure Committee:

a. Composition

The Disclosure Committee shall comprise of a minimum of three and a maximum of five members. The current composition of the committee is as follows:

Name	Designation	Role in Committee
Khalid Allagany	Managing Director and Chief Executive Officer	Chairman
Christopher Dooley	Non-Executive Director, RSA Representative*	Member
Fadi Aboul Hosn	Chief Financial Officer	Member

* RSA means Royal & Sun Alliance Insurance (Middle East) B.S.C (c).

b. Functions

The purpose of the committee is to ensure the Company's compliance with all legal and regulatory requirements relating to announcements, notifications, submissions, filings and approvals arising from its listing on the Tadawul. In line with its Terms of Reference, the committee can hold meetings through electronic means.

c. Meetings

The committee held meetings through electronic means to review and approve the company's announcements on Tadawul website. The committee held nineteen of these meetings during the period from 01-01-2017 up to 31-12-2017 G.

All Committee members participated in all these meetings through electronic means in line with its terms of reference.

Audit Committee:

a. Composition

The Audit Committee shall comprise of a minimum of three and a maximum of five members. The current composition of the committee was duly approved by the shareholders at Ordinary General Assembly Meetings held on 19-12-2016G and 14-12-2017G and is as follows:

Name Designation	Designation	Role in Committee
Abdulaziz Al Habib	Independent Member on the Committee	Chairman- Resigned on 20-07-2017G
Dr. Saleh Al Shinifi	Independent Board Member	Chairman (Approved by Board resolution dated 19-07-2017G and ratified by General Assembly on 14-12-2017G)
Riyad Al Dughaiter	Independent Member on the Committee	Member
Ayman Al Ghamdi	Independent Member on the Committee	Member

*RSA means Royal & Sun Alliance Insurance (Middle East) B.S.C (c).

b. Functions

The purpose of the Committee is to review the compliance function and assess the Company's processes relating to its risk, compliance and internal control systems. Furthermore, the Committee will review the Company's financial statements and the effectiveness of the external audit process and internal audit functions.

c. Meetings

The Committee held a total of nine meetings during the period from 01-01-2017 up to 31-12-2017G. The dates of the meetings and the attendance were as follows;

Physical (Face to Face) Meetings

	Date of Meeting				Remarks
	12-03-17G	21-05-17G	01-10-2017G	17-12-2017G	
Abdulaziz Al Habib	Y	N	NA	NA	Resigned on 20-07-2017G
Dr. Saleh Al Shinifi	NA	NA	NA	NA	Approved by Board resolution dated 20-07-2017G and ratified by General Assembly on 14-12-2017G
Riyad Al Dughaiter	Y	Y	Y	Y	Acted as Chairman for the meetings on 21-05-2017G, 01-10-2017G and 17-12-2017G
Ayman Al Ghamdi	Y	Y	Y	Y	

Y – Attended in person

N – Did not attend

NA – Had either resigned or was not appointed at that time

Telephone Meetings

Since inception the Audit Committee has also put in place a process of holding telephone meetings, for management to present to the Committee members the interim and annual financial statements, in accordance with the regulatory time lines. The Audit Committee reviews the interim and annual financial statements during these meetings and makes recommendations on the same to the Board of Directors. The Company's external and internal auditors also participate in these telephone meetings providing responses to any queries that the members may raise. During the year 2017, five such telephone meetings were held as follows:

	Date of Meeting					Remarks
	12-01-17G	20-02-17G	27-04-2017G	24-07-17G	24-10-176G	
Abdulaziz Al Habib	N	Y	Y	N	N	See above table
Dr. Saleh Al Shinifi	NA	NA	NA	NA	NA	See above table
Riyad Al Dughaiter	Y	Y	Y	Y	Y	Acted as Chairman for the meetings on 12-01-2017G, 24-07-2017G and 24-10-2017G
Ayman Al Ghamdi	Y	Y	Y	Y	Y	

Y – Attended

N – Did not attend

NA – Had either resigned or was not appointed at that time

Risk Committee:

a. Composition

The Risk Committee shall comprise of the at least three (3) members and not more than five (5) members headed by a non-executive member. The current members are as follows

Name Designation	Designation	Role in Committee
Chris Dooley	Non-Executive Director, RSA Representative*	Chairman
Khalid Allagany	Managing Director and Chief Executive Officer	Member
Fadi Aboul Hosn	Chief Financial Officer	Member
Matthew Hotson	Non-Executive Director, RSA Representative *	Appointed at board meeting held on 23-05-2017G
Ossama Bukhari	Non-Executive Director, Riyad Bank Representative	Appointed at board meeting held on 23-05-2017G

*RSA means Royal & Sun Alliance Insurance (Middle East) B.S.C (c)

b. Function

The Committee has the responsibility to oversee the Company's risk management arrangements ensuring the risk appetite is appropriate and adhered to and that key risks are identified and managed.

c. Meetings

The Committee held four meetings during the period from 01-01-2017 up to 31-12-2017G. The dates of the meetings and the attendance were as follows;

	Date of Meeting				Remarks
	22-01-17G	18-04-17G	13-11-17G	12-12-17G	
Chris Dooley	Y	Y	Y	Y	
Khalid Allagany	Y	Y	N	Y	
Fadi Aboul Hosn	Y	Y	Y	Y	
Matthew Hotson	NA	NA	Y	N	Appointed at board meeting held on 23-05-2017G
Ossama Bukhari	NA	NA	N	N	Appointed at board meeting held on 23-05-2017G
Mohamed Rochdi Yahiaoui	Y	Y	NA	NA	Resigned when committee structure changed at board meeting held on 23-05-2017G
Majed Al Khamisi	Y	Y	NA	NA	Same as above
Ahmed Khalifa	Y	Y	NA	NA	Same as above
Waleed Al Masri	Y	Y	NA	NA	Same as above
Riyad Al Dakheel	Y	Y	NA	NA	Same as above

Y – Attended

N – Did not attend

NA – Had either resigned or was not appointed at that time

Nomination and Remuneration Committee:

a. Composition

The Nomination and Remuneration Committee shall comprise of a minimum of three and a maximum of five members. The current composition of the Committee is as follows:

Name Designation	Designation	Role in Committee
Dr. Mohammed Al-Blehed	Independent Director	Chairman (Appointed as Chairman on 12-12-2017G)
Ali Husein Alireza	Independent Director	Member (Appointed as member on 12-12-2017G)
Khalid Hariry	Non-Executive Director, Riyad Bank Representative	Member
Lloyd East	Non-Executive Director, RSA Representative *	Member

*RSA means Royal & Sun Alliance Insurance (Middle East) B.S.C (c)

b. Functions

The purpose of the committee is to ensure transparency in the procedures for the selection, appointment and removal of Directors. All appointments and removals are to be ratified by the General Assembly. The committee will also be responsible for establishing policies regarding the indemnity and remuneration of Directors and Senior Managers.

c. Meetings

The committee held four meetings during the period from 01-01-2017 up to 31-12-2017 G. The dates of the meetings and the attendance were as follows;

	Date of Meeting				Remarks
	14-03-2017G	23-05-2017G	02-10-2017G	12-12-2017G	
Dr. Mohammed Al-Blehed	Y	Y	Y	Y	
Ali Husein Alireza	NA	NA	NA	Y	Was in attendance as invitee pending approval of appointment by the Board
Khalid Hariry	Y	Y	Y	Y	
Lloyd East	Y	Y	Y	Y	
Khalid Hamdan	Y	N	Y	NA	Resigned on 27-11-2017G

Y – Attended

N – Did not attend

NA – Had either resigned or was not appointed at that time

iv) Compensation paid to Board members, Audit Committee Members and Senior Executives

a. Board Members

The remuneration payable to the Chairman and the Directors of the Company, including the fees for attendance at Board and Committee meetings, is in line with the By-Laws of the Company and the Remuneration Policy. Accruals have been made in the Financial Statements in accordance with these provisions, after considering the waiver by the non-independent members of the Board of their rights to remuneration as explained below.

The details of remuneration payable to the Chairman and the Independent Directors for the period from up to 31-12-2017G for which provisions has been made in the financial statements are as follows:

SR

Board Members	2017				2016
	Annual Remuneration	Board Meetings Attendance	Board Committees Attendance	Total SR	Total SR.
Ali Husein Alireza (Chairman)	180,000	12,000	7,500	199,500	196,500
Dr. Mohammed Al-Blehed (Director)	120,000	12,000	6,000	138,000	138,000
Khalid Al Hamdan (Director)	120,000	6,000	3,000	129,000	136,500
Dr Saleh Al Shinifi	11,178*	Nil	Nil	11,178	Nil

*Pro-rata for the year from 28-11-2017G when Dr Saleh Al Shinifi was appointed to the Board

The Non-Independent Directors on the Board (i.e. the nominees of Riyad Bank and Royal & Sun Alliance Insurance (Middle East) B.S.C(c) have waived their rights to remuneration and fees for the attendance of Board and Committee meetings.

b. Audit Committee Members

Independent members on the Company's Audit Committee are paid an annual remuneration of Saudi Riyals SR 120,000 per annum and attendance fees of SR 1,500 per meeting. In the event that they are required to attend any of the Board meetings they are eligible to the Board Meeting attendance fees of Saudi Riyals 3,000 per meeting, for such attendance.

Audit Committee Members	2017				2016
	Annual Remuneration	Board Meetings Attendance	Audit Committees Attendance	Total SR	Total SR.
Abdulaziz Al Habib (Chairman)	65,753*	3,000	4,500	73,253	80,500
Riyad Al Dughaiter (Member)	120,000	3,000	13,500	136,500	77,500
Ayman Al Ghamdi (Member)	120,000	Nil	13,500	133,500	77,500

*Pro-rata for the year from 01-01-2017 to 20-07-2017G when Abdulaziz Al Habib resigned.

Apart from the above amount paid to the Independent Board Members for Board and Board Committees attendance and the remuneration paid to the Audit Committee members no other remuneration was paid to any of the other members of any of the Committees.

c. Senior Executives

Compensation and remuneration paid to the top five executives (including the Chief Executive Officer and the Chief Financial Officer who are within the top five) during the period was SR 7,625,944 as follows:

Particulars of Compensation		Amount (SR)	
		2017	2016
i)	Salaries and Compensation	4,165,296	4,113,051
ii)	Allowances	1,167,324	1,154,265
iii)	Periodical and annual bonuses	1,425,491	1,279,893
iv)	Other compensation or benefits paid on a monthly or annual basis	867,833	698,300
	Total	7,625,944	7,245,509

v) Confirmation

During the period of the report, the Company paid a penalty of SR. 50,000 to the CMA for its failure to obtain prior approval of the General Assembly before entering into insurance contracts for mortgage business from the Company's shareholder, Riyadh Bank. Apart from this the Company has not been exposed to any punishment or penalty or preventive restriction imposed by the CMA, SAMA or any other supervisory or regulatory or judiciary body.

vi) Results of the Annual Review of the Internal Control Systems of the Company

The Board of Directors have formed an Audit Committee to support the Board in the discharge of its responsibilities in respect of supervising the Company's financial reporting processes, evaluating the adequacy and effectiveness of the Company's audit arrangements, and overseeing the Company's overall control environment.

The Audit Committee has conducted an overall review of the internal and external auditors' assessment of the Company's system of internal controls during 2017 and no significant issues were identified.

The internal and external auditors and the Company's Compliance function have conducted a number of reviews during 2017, which provide a reasonable degree of assurance on the Company's ability to meet its strategic objectives. The results of these reviews have been considered by the Audit Committee in reviewing the effectiveness of the internal control systems of the company. The Committee has also gained a reasonable degree of satisfaction with respect to the actions taken by the management to address the observations and recommendations arising from the reviews. Based on the above, the Audit Committee believes that there were no material control weaknesses which might result in unforeseen outcomes or contingencies that have had, could have had, or may in the future have, a material impact on the Company's financial performance or conditions.

All the issues arising from the review have been reported to the Board of Directors with recommendations on actions to be implemented by the management of the Company.

During the period from 01-01-2017 to 31-12-2017 G the Audit Committee held nine meetings. During these meetings the Committee amongst other activities:

- Reviewed the internal and external audit arrangements and, assessed their independence.
- Reviewed and approved the internal audit plans as well as the adequacy of internal audit resources to execute the plans.
- assessed the effectiveness of the internal audit function and reviewed the findings reported within the audit reports and the management actions to address them
- ensured that the external auditors had access to all information and explanations required by them for carrying out their audit and expressing their audit opinion
- reviewed the interim and final financial statements prior to their approval by the Board and publication
- Reviewed the activities of the compliance department in developing and implementing mitigating actions and managing the regulatory risks identified.
- Reviewed the arrangements in place to achieve compliance with applicable regulations.

The Audit Committee conveyed a recommendation to the board to carry out an external evaluation of the internal controls of the Company. The board, whilst noting this recommendation, decided to consider the recommendation and agree the course of action with the Committee when the conclusions of SAMA's gradation of the Company under its recently initiated risk based supervision framework was made known, as this would ensure better utilization of the resources.

vii) Profiles of Board Members

Ali Husein Alireza, Chairman

Qualifications:

- Master's Degree in Business Administration from Pepperdine University in California, USA, in 1986.
- Bachelor's degree in Business Administration from the University of South California in California, USA, in 1983

Professional Experience:

- Managing Director of Haji Husein Alireza & Co Ltd, a Limited Liability company in the KSA engaged in automobile distribution in KSA since 1995

Other Positions:

- Member of the Board of Directors of SAMBA Financial Group, a public joint stock company in the KSA (one of the large banks in the Middle East) operating in the banking sector, from 2003 to the present

- Member of the Board of Arabian Petroleum Supply Co., a closed joint stock company engaged in blending and selling lubricating oil and fuel services in association with Mobile Exxon in Saudi Arabia and neighboring countries, from 2008 to the present
- Chairman of the board of Gulf One Investment Bank BSC(c), a closed joint stock company in Bahrain operating in the field of financial and banking services, 2006 to the present
- Chairman, Al Wasilah Rent A Car Co. Ltd. KSA, a limited liability company (Hertz Rental and Leasing) operating in the automotive sector, from 2004 to the present
- Chairman, National Computer Systems Company, KSA Limited Liability Company (engaged in IT systems integration) and operating in the technology sector, from 2007 to the present

Dr. Mohammed Saud Al-Blehed, Independent Non-Executive Director

Qualification:

- PhD in Petroleum Engineering from Southern California University, USA, in 1987
- Master's degree in Petroleum Engineering from Southern California University, USA, in 1982
- Bachelor's degree in Petrol Engineering from King Saud University, Riyadh, KSA, in 1978

Professional Experience:

- Vice-Chairman and Chief Executive Officer of Seder Group, a Limited Liability Company (engaged in construction and facility management services) since 1989

Dr. Saleh Al Shinifi, Independent Non-Executive Director, Chairman Audit Committee

Qualifications

- Ph.D. in Business Administration / Major Financial Accounting and Auditing, Florida Atlantic University, USA
- Master of Business Administration (MBA), Major Accounting, Saint Louis University, USA
- Bachelor of Economics and Business (Accounting), King Saud University (KSU), The Kingdom of Saudi Arabia

Professional Experience:

- 2003-present Associate Professor of Accounting, King Saud University, Riyadh
- 2008- present Secretary General of SAAFAH Foundation & Member Board of Director , Riyadh, The Kingdom of Saudi Arabia

Khalid Hariry, Non-Executive Director

Qualifications

- BCS business administration, King Faisal University

Professional Experience:

Riyad Bank, KSA

- Senior Vice President, Head of Customers and Products Management, June 2016 – Present
- Senior Vice President, Head Of Product And Services, July 2014 – May 2016

MasterCard, KSA

- Area Manager, Saudi Arabia, Bahrain And Yemen – MasterCard, May 2012 – May 2014

Banque Saudi Fransi, KSA

- Deputy Of Retail Banking Head - Head Of Retail Operations And Consumer Assets Division, August 2008 – February 2012
- Head of Regional Retail Banking Division, July 2005 – August 2008
- Head of Retail Network and Retail Activity Divisions, October 2000 – July 2005
- Head of Card Services and Operations Department, June 1996 – October 2000
- Head of Merchant Services and Card Issuance, March 1993 – June 1996
- Branch Front Office Staff (teller And Customer Services), July 1991 – March 1993

Osama Abdulbagi Bukhari, Non-Executive Director

Qualification:

- Bachelor's degree in Economics and Accounting from King Abdulaziz University in Jeddah, KSA in 1987.

Professional Experience:

Riyad Bank

- Executive Vice President - Corporate Banking Division, from 2013 to present
- Executive Vice President - Credit Policy Division ,from 2011 to 2013
- Senior Vice President – Regional Manager of Eastern Region, from 2007 to 2011
- Senior Vice President – Commercial Banking Group, from 2004 to 2007
- Vice President – Head of Corporate Banking Group in Western Region, from 2002 to 2004
- Senior Relationship Manager at Riyad Bank's Houston Agency (U.S.A.) from 1998 to 2002

Khalid Jaafar Allagany, Managing Director

Qualification:

- Bachelors of Business Administration from Almeda University, U.S.A, in 2002

Professional Experience:

- Managing Director and CEO Al Alamiya for Cooperative Insurance Company, KSA, from 2012 to present (after a brief terms a Deputy CEO in 2012)
- Managing Director of Qeema Investments, KSA, from 2011 to 2012
- Chief Executive Officer of Al-Ahli Takaful Company, from 2007 to 2011
- Insurance Business Group Head of the National Commercial Bank, from 2004 to 2007
- Head of Insurance & Bancassurance of Saudi Hollandi Bank, from 2001 to 2004
- Head of Insurance of Banque Saudi Fransi, from 1995 to 2001
- Underwriting Officer of The National Company for Cooperative Insurance, from 1993 to 1995

Christopher Phillip Dooley, Non-Executive Director

Qualification:

- Diploma in Direct Marketing from the UK Institute of Direct Marketing in 1999
- Associate Member of the Chartered Insurance Institute, UK in 1986
- Bachelor of Arts (Honors) degree from the Compton Business School, UK in 1982

Professional Experience:

- CEO of the UAE and Bahrain Operations of Royal & Sun Alliance Insurance (Middle East), from 2011 to present
- CEO of RSA Insurance Hong Kong, from 2010 to 2011
- Director and Chief Executive Officer Insurance Australia Group (Thailand), from 2005 to 2010
- Director & Chief Executive Officer, Royal & Sun Alliance Insurance (Thailand), from 2003 to 2005
- Director Corporate Partners, Customers & People, Asia , Royal & Sun Alliance Insurance Asia Regional Team, Singapore, from 1999 to 2002
- Regional Manager, Asia (Brokers & Customers), Royal & Sun Alliance Insurance Global Risks Asia, from 1997 to 1999
- Development Manager, Asia, Royal Insurance International Hong Kong, from 1995 to 1997

Other Positions:

- Board Member of Royal & Sun Alliance Insurance (Middle East), a closed joint stock company in Bahrain operating in the insurance sector, since 2011 and Managing Director since 2012.
- Chairman of Al Ahlia Insurance Company SAOG, a public listed joint stock company in Oman operating in the insurance sector, from October 2017 to present prior to that he was a board members since 2011.

Matthew Hotson, Non-Executive Director

Qualification:

- MA Natural Sciences (Pharmacology) from *Fitzwilliam College, Cambridge University, UK in 1990*
- MSc in Science (Neuropharmacology and Molecular Biology) from the Open University, UK, in 2005

Professional Experience:

RSA Insurance Group, UK- Sep 2012 till date

- Chief Financial Officer, UK and Western Europe, RSA Group, UK, -Jan 2016 - date
- Interim Group Chief Financial Officer RSA Group, UK -May 2015 to Oct 2015
- Director Performance, Strategy & Investor Relations, RSA Group, UK -Dec 2013 to Dec 2015
- Director of Investor Relations, RSA Group, UK- Sep 2012 to Dec 2013

Cable & Wireless Worldwide plc, UK- Nov 2011 to Aug 2012

- Director, Corporate Finance & Investor Relations,

Legal & General Group plc, UK- June 1997 to Oct 2011

- Director, Investor Relations & Strategy (Sept 2009 to Sept 2011)
- Group Strategy Director (Apr 2007 to Sept 2011)
- UK Strategy Director (Mar 2005 to Apr 2007)
- Director, Business Solutions and Planning (Jan 2004 to Mar 2005)
- Commercial Finance Director (Jan 2003 to Jan 2004)
- Managing Director, Direct Distribution (Jan 2001 to Dec 2002)
- E-Customer Director (1999- 2001)

Lloyd East, Non-Executive Director

Qualification:

BA (Hons) Business from Sheffield Hallam University, UK

Professional Experience:

- Regional CEO RSA, Middle East & CEO, Al Ahlia Insurance Company SAOG 2014 - date

- CEO, Al Ahlia Insurance Company SAOG, Oman, 2011 Till date
- Group Director of Marketing Effectiveness, RSA Group, UK, 2009 to 2011
- Sales and Marketing Director, Salaam Halal Insurance, 2008 – 2009
- Managing Director, Automobile Association Financial Services, 2004 –2008
- Head of Marketing, Automobile Association Insurance and Financial Services, 2002 –2004
- Head of Marketing, Automobile Association Motoring Services, 2001 –2002
- Head of Commercial Development, Lombard Direct (NatWest Bank subsidiary), 1998 –2001
- Head of Affinity Marketing, Lombard Direct (NatWest Bank subsidiary) -1996 –1998
- Regional Sales Manager, MBNA International Bank, 1994 –1996
- Corporate Sales Manager, Bank of Scotland, 1991 –1994

Ayman Al Ghamdi, Member Audit Committee

Qualifications

- Master's Degree (Science of Accounting) King Saud University, Riyadh Saudi Arabia
- Bachelor of Accounting, King Saud University, Riyadh, Saudi Arabia

Professional Experience:

- Chief Financial Officer (CFO), Real Estate Development Fund, (Transformation Project) Riyadh, Saudi Arabia. April 2017 – Dec 2017
- Chief Financial Officer (CFO), National Water Company, Riyadh, Saudi Arabia. 2014 – April 2017
- Financial Audit Senior Manager, Internal Audit, National Water Company, Riyadh, Saudi Arabia. 2009 – 2014
- Acting Director, Financial Services, King Faisal Specialist Hospital and Research Centre, Riyadh, Saudi Arabia, 2007 – 2009
- Manager, Accounting Policies & Financial Regulations Division, Saudi Telecom Company, Riyadh, Saudi Arabia, 2006 – 2007
- Director of Finance, Medical Supervision Department, Embassy of Saudi Arabia, Berlin, Germany, 2004 – 2006
- Accounting Manager, Finance Department, Sultan Bin Abdulaziz Humanitarian City, Riyadh, Saudi Arabia, 2002 – 2004
- Supervisor, Accounts Payable, Financial Affairs, King Faisal Specialist Hospital & Research Center. Riyadh, Saudi Arabia, 1994-2002

Riyad Al Dughaiter, Member Audit Committee

Qualifications

- MBA (Economics and Finance concentration), King Fahd University of Petroleum and Minerals (UPM), Dhahran
- B.Sc., Civil Engineering, UPM, Dhahran
- Charter Financial Analyst (CFA)

Professional Experience:

Intelligentsia (previously Developed Solutions) Consultancy, Bahrain

- Principal Consultant- 2008 to present

Arab Banking Corporation (B.S.C.)

- Group Chief Credit & Risk Officer, 2004–2008

Riyad Bank, KSA

- EVP and Chief Risk Officer, 2003- 2004
- EVP and Chief Credit Officer, 1999-2003
- Assistant General Manager, International Banking Division, 1995-1999
- EVP and Executive Manager, Houston Agency, 1993-1995
- Assistant Senior Manager, International Banking Division, 1989-1993
- Head of Research and Analysis, Equity Investment Department, 1988-1989
- Investment Officer, Equity Investment Department, 1987-1988

viii) Profiles of Management Team

Khalid Allagany

Date of birth: 20/02/1967G

Nationality: Saudi

Position: Managing Director and Chief Executive Officer (CEO)

Qualification:

- Bachelor of Business Administration in Risk Management from University of ALMEDA, USA, 2002.

Professional Experience:

- Managing Director and CEO of Al Alamiya, since 2012 to present
- Deputy CEO of Al Alamiya for Cooperative Insurance Company, a public joint stock company in the KSA operating in the insurance sector, from 2012 to end of 2012
- Managing Director of Qeema Investments, KSA, a limited liability company in the UAE operating in the investment sector, from 2011 to 2012
- Chief Executive Officer of Al-Ahli Takaful Company, a public joint stock company in the KSA operating in the insurance sector, from 2007 to 2011

- Insurance Business Group Head of the National Commercial Bank, a closed joint stock company in the KSA operating in the banking sector, from 2004 to 2007
- Head of Insurance & Bancassurance of Saudi Hollandi Bank, a public joint stock company in the KSA operating in the banking sector, from 2001 to 2004
- Head of Insurance of Banque Saudi Fransi, a public joint stock company in the KSA operating in the banking sector, from 1995 to 2001
- Underwriting Officer of The National Company for Cooperative Insurance, a public joint stock company in the KSA operating in the insurance sector, from 1993 to 1995

Fadi Aboul Hosn

Date of birth: 23/11/1970G

Nationality: Canadian

Position: Chief Financial Officer (CFO)

Qualifications:

- Master of Business Administration (MBA) with concentration in Finance and strategic management from the Strathclyde Graduate School of Business, the University of Strathclyde, UK, 2003.
- Bachelor of Science in Business Administration with an option in Accounting, California State University, USA, 1994.
- Award in Financial Planning from the Chartered Insurance Institute (CII), UK, 2009.

Professional Experience:

- Member of the Finance sub-committee of the Saudi Arabia Insurance Industry Executive Committee (IEC), since 2013 to date.
- Chief Financial Officer of Al Alamiya, since 2013 to present.
- Director of Finance and Administration at Wehbe Insurance Services, an Emirati limited liability company operating in the insurance sector, from 2004 to 2012.
- Group Financial Controller at GET Group\Global Information Technology, a limited liability company operating in the IT and the Secured Documents sector, from 1999 to 2004.
- Business and IT Consultant at High Tech Computer Associates, a partnership operating in the IT Service sector in the USA, from 1996 to 1999.
- Accounting and Finance Manager at Royal Fortune Inc., a public partnership operating in the trading sector in the USA, from 1990 to 1996.

Ahmed Khalifa Hassan

Date of birth: 10/03/1972G

Nationality: Egyptian

Position: Technical Director

Qualification:

- Bachelor of Commerce from Cairo University, Egypt, 1993

Professional Experience:

- Technical Director of Al Alamiya, from 2012 to present
- Technical Manager of Allianz Insurance Company, a joint stock company working in the insurance sector in Egypt, from Jan 2012 to the July 2012
- Assistant General Manager (Non Marine Lines) at Arab Orient Insurance Company, a limited liability company operating in the insurance sector in UAE, from 2011 to the end of 2011
- Vice President, Technical at Ahlia Cooperative Insurance, a public joint stock company in the KSA operating in the insurance sector, from 2009 to 2011
- Assistant Vice president at Marsh, a limited liability company working in the insurance sector in Egypt, from 2006 to 2009
- Energy Profit Centre Manager at AIG Insurance Company, a joint stock company operating in the insurance sector in Egypt, from 2004 to 2006
- Engineering and Casualty Senior Underwriter at MISR Insurance Company, a state owned company operating in insurance in Egypt, from 1995 to 2004.

S.R Shashidhar

Date of birth: 14/11/1967G

Nationality: Indian

Position: Strategy and Change Director

Qualification:

- Master of Science in Materials Science and Engineering from Washington State University, USA, 1992
- Bachelor's Degree in Technology from Indian Institute of Technology Bombay, India, 1990

Professional Experience:

- Strategy and Change Director of Al Alamiya, since 2012 to present
- Deputy General Manager - Strategy & Change / Head - Technical Projects at Royal Sundaram Alliance Insurance Company in India, a limited liability company operating in the insurance sector in India, from 2007 to 2012

- Regional Sales Manager at Dresser-Rand India, a limited liability company operating in the gas sector in India, from 2007 to 2007
- Operations Manager at Athi River Steel Plant, a limited liability company operating in the steel sector in Kenya, from 2005 to 2006
- Sales Manager at Global Gases, a limited liability company operating in the gas sector in Kenya, from 2003 to 2005
- Business Development Manager at Gases online India, from 2000 to 2002
- Sales Manager at Praxair, a limited liability company operating in the gas sector in India, from 1997 to 2000
- Marketing Manager at Tata Refractories, a limited liability company operating in the industrial sector in India, from 1996 to 1997

Bader AL Enazi

Date of birth: 27/05/1979G

Nationality: Saudi

Position: Head of Regulatory Compliance

Qualification:

- High School 1997

Professional Experience:

- Head of Regulatory Compliance at Al Alamiya for Cooperative Insurance from to 09/2017 to present
- Head of Customer Care Department at Al Alamiya for Cooperative Insurance form 03/2017 to 09/2017
- Compliance Analyst & Complaints Manager at Al Alamiya for Cooperative Insurance form 01/2014 to 03/2017
- Claims Initiatives Manager - Motor & Casualty at Al Alamiya for Cooperative Insurance from 09/2011 to 12/2013
- Motor Claims Handler - Motor & Casualty at AXA for Cooperative Insurance form 04/2005 to 08/2011
- Customer Account Executive at ALJ- Abdul Latif Jameel Co. Ltd. from 01/1999 to 03/2005

Akhtar Abdulghafour Abbas

Date of birth: 16/12/1979G

Nationality: Pakistani

Position: Head of Audit

Qualification:

- Bachelor of Commerce degree from University of the Punjab, Pakistan, in 1999
- Associate of the Institute of Chartered Accountants of Pakistan since 2006
- Certified Financial Services Auditor - 2013

Professional Experience:

- Head of Audit of Al Alamiya, from 2012 to present
- Financial Controller of Service Sales Corporation (Private) Limited, a limited liability company operating in the retail sector in Pakistan, from 2010 to 2012
- Group Head – Internal Audit of IGI Financial Services, a group of public joint stock companies operating in the financial services sector in Pakistan, from 2006 to 2010
- Trainee member with Price Waterhouse Coopers (PwC), a limited liability firm operating in the field of assurance, advisory and consultancy in Pakistan, from 2002 to 2006

Waleed Najeeb AlMasri

Date of birth: 22/11/1968G

Nationality: Saudi

Position: HR Director

Qualification:

- Bachelor's Degree in Applied Mechanical Engineering from KFUPM Dhahran KSA, obtained in 1995

Professional Experience:

- HR Director for Al Alamiya from September 2016 to present.
- Group HR and Admin Manager for Alraha Group for Technical Services (RGTS) from May 2014 to May 2016 in Riyadh.
- General Director Human Resources at SAMA from July 2013 May 2014, in Riyadh.
- VP Human Resources at JPMorgan Chase Bank N A Riyadh Branch, from June 2010 to May 2013.
- Senior Manager Human Resources at Emaar Economic City, Jeddah, from October 2008 to June 2010.
- Group HR Manager for Rubaiyat, Jeddah, from January 2008 to September 2008.
- Saudi Arabian Airlines Catering (Riyadh and Jeddah) from November 1996 to December 2007 in three positions (Assistant Manager HRD, Technical Manager Riyadh Catering Unit, Outsourcing Manager).

Riyadh Abbas Aldakheel

Date of birth: 07/09/1982G

Nationality: Saudi

Position: IT and Operations Director

Qualification:

- Bachelor's Degree on Computer Engineering from KFUPM, Dhahran, in 2007.

Professional Experience:

- IT and Ops Director at Al Alamiya from November 2016 to present.
- IT Manager at Saudi Indian Coop Insurance Co. (WAFA), Riyadh, from October 2013 to November 2016.
- Assistant IT Manager at Alrajhi Takaful, Riyadh, from December 2010 to October 2013.
- IT Application Analyst at AXA Insurance Saudi Arabia, Riyadh, from February 2007 to December 2010.

Laila Mohammed Alaithan

Date of birth: 12/09/1986G

Nationality: Saudi

Position: Head of Customer Care

Qualification:

- High Diploma in Computer Sciences
- High Diploma in General Nursing

Professional Experience:

- Head of Customer Care in Al Alamiya 2017
- Quality Assurance Supervisor in Al Alamiya 2017
- Customer Service Supervisor in Alissa Group 2014
- Customer Service Agent and Commander in NAJM 2011
- Admin Secretary in Almoosa General Hospital 200

For and on behalf of the Board of Directors

Ali Husein Alireza
Chairman of the Board of Directors



Khalid Allagany
CEO and Managing Director

